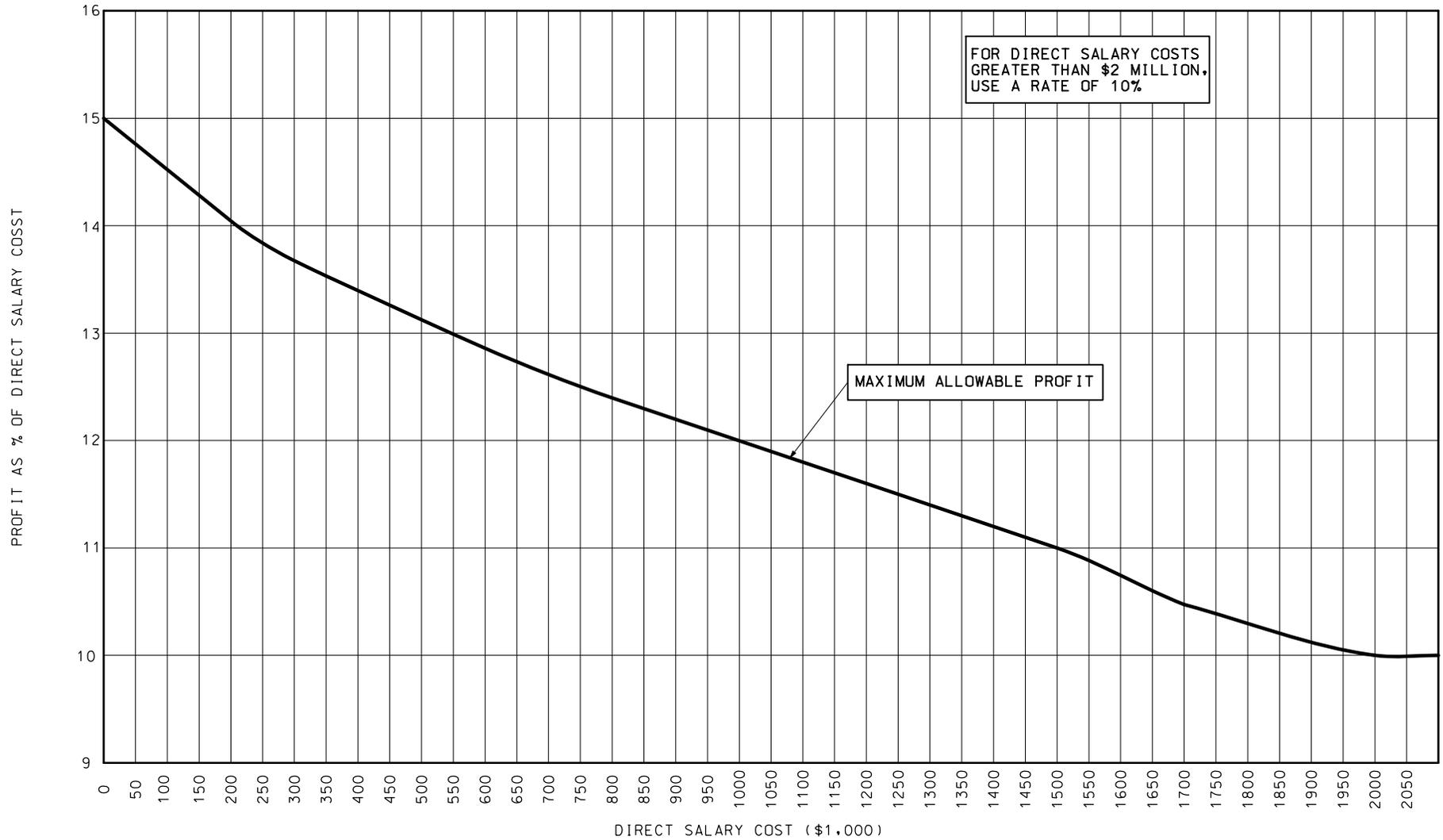


MoDOT ALLOWABLE PROFIT CURVE
CALCULATED AS % OF DIRECT SALARY COSTS



DIRECT SALARY COSTS = DIRECT LABOR + GENERAL AND ADMINISTRATIVE OVERHEAD.
DOES NOT INCLUDE TRAVEL EXPENSES, PRINTING, MISCELLANEOUS EXPENSES OR CONSULTANT COSTS.